

Statements with Additional Information for

**Old Globe Theatre** dba The Old Globe

December 31, 2013 and 2012

### MOSS-ADAMS LLP

Certified Public Accountants | Business Consultants

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#### REPORT OF INDEPENDENT AUDITORS

Board of Directors Old Globe Theatre dba The Old Globe

#### **Report on Financial Statements**

We have audited the accompanying financial statements of Old Globe Theatre dba The Old Globe ("The Old Globe"), which comprise the statements of financial position as of December 31, 2013 and 2012, the statements of unrestricted revenues, expenses, and other changes in unrestricted net assets, changes in net assets, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### MOSS-ADAMS LLP

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Old Globe as of December 31, 2013 and 2012, and its changes in net assets and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Moss Adams LLP

San Diego, California April 3, 2014

## OLD GLOBE THEATRE DBA THE OLD GLOBE STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2013 AND 2012

	December 31,									
		2013		2012						
ASSETS										
Cash and cash equivalents	\$	4,163,431	\$	4,694,413						
Investments		5,874,231		4,594,317						
Receivables		4,921,937		10,530,799						
Inventories		151,225		118,441						
Prepaid expenses and other assets		665,223		819,197						
Property and equipment		28,258,258		29,942,597						
Endowment assets:										
Investments		3,329,561		2,799,295						
Pledges receivable		7,321,765		1,530,765						
Total assets	\$	54,685,631	\$	55,029,824						
LIABILITIES AND NET ASSETS										
Liabilities										
Accounts payable and accrued expenses	\$	1,023,352	\$	993,713						
Deferred revenue		2,967,481		3,459,015						
Debt		3,443,446		3,609,532						
Total liabilities		7,434,279		8,062,260						
Commitments and Contingencies (Notes 8, 13, and 14)										
Net Assets										
Unrestricted:										
Undesignated		236,765		166,856						
Designated for property and equipment		8,536,346		8,805,032						
Designated for endowment		198,690		_						
Total unrestricted		8,971,801		8,971,888						
Temporarily restricted		27,628,225		33,665,616						
Permanently restricted		10,651,326		4,330,060						
Total net assets		47,251,352		46,967,564						
Total liabilities and net assets	\$	54,685,631	\$	55,029,824						

#### OLD GLOBE THEATRE DBA THE OLD GLOBE

### STATEMENTS OF UNRESTRICTED REVENUES, EXPENSES, AND OTHER CHANGES IN UNRESTRICTED NET ASSETS

YEARS ENDED DECEMBER 31, 2013 AND 2012

	Years Ended December 31,					
		2013	2012			
UNRESTRICTED NET ASSETS		_				
Operating Revenue						
Ticket sales	\$	11,314,647	\$	11,687,919		
Enhancements		2,018,719		2,042,060		
Retail		692,897		642,084		
Other revenue		598,078		134,309		
Investment income		223,280		267,776		
Rental income		80,391		100,957		
Education		39,875		36,171		
Royalties		21,657		31,039		
Total operating revenue		14,989,544		14,942,315		
Operating Expenses						
Program services		18,668,485		19,539,595		
Management and general		2,558,389		2,556,300		
Total operating expenses		21,226,874		22,095,895		
Operating (loss)		(6,237,330)		(7,153,580)		
Contributed Income						
Contributions		3,467,686		3,126,165		
Net assets released from restrictions		2,860,968		3,312,740		
		6,328,654		6,438,905		
Special events		1,440,764		1,731,680		
Government grants		472,398		588,052		
In-kind contributions		248,057		339,254		
Total contributed income		8,489,873		9,097,891		
Expenses						
Fund-raising		1,575,053		1,349,410		
Special events		577,227		916,778		
Total expenses		2,152,280		2,266,188		
Net contributed income		6,337,593		6,831,703		
Change in Unrestricted Net Assets Before Gains (Losses)		100,263		(321,877)		
Gains (Losses)						
(Loss) on disposal of property and equipment		(131,618)		(8,432)		
Net realized and unrealized gains on investments		31,268		18,123		
Total gains (losses)		(100,350)		9,691		
CHANGE IN UNRESTRICTED NET ASSETS	\$	(87)	\$	(312,186)		

#### OLD GLOBE THEATRE DBA THE OLD GLOBE STATEMENTS OF CHANGES IN NET ASSETS YEARS ENDED DECEMBEER 31, 2013 AND 2012

	Years Ended December 31,					
		2013		2012		
UNRESTRICTED NET ASSETS						
Total revenue, contributed income, and gains (losses)	\$	20,518,099	\$	20,737,157		
Net assets released from restrictions		2,860,968		3,312,740		
Total expenses		(23,379,154)		(24,362,083)		
(Decrease) in unrestricted net assets		(87)		(312,186)		
TEMPORARILY RESTRICTED NET ASSETS						
Contributions		2,374,180		529,422		
Endowment earnings		756,517		385,617		
Appropriated endowment earnings		(194,315)		(218,700)		
Net assets released from restrictions		(2,860,968)		(3,312,740)		
Donor redesignation of net assets to permanently						
restricted		(6,112,805)				
(Decrease) in temporarily restricted net assets		(6,037,391)		(2,616,401)		
PERMANENTLY RESTRICTED NET ASSETS						
Contributions		198,773		88,835		
Unrealized gains on investments		11,260				
Donor redesignation of net assets from temporarily						
restricted		6,112,805				
Increase in permanently restricted net assets		6,321,266		100,095		
CHANGE IN NET ASSETS		283,788		(2,828,492)		
NET ASSETS						
Beginning of year		46,967,564		49,796,056		
End of year	\$	47,251,352	\$	46,967,564		

#### OLD GLOBE THEATRE DBA THE OLD GLOBE

#### STATEMENTS OF CASH FLOWS

#### YEARS ENDED DECEMBER 31, 2013 AND 2012

	Years Ended December 31,				
		2013		2012	
OPERATING ACTIVITIES					
Change in net assets	\$	283,788	\$	(2,828,492)	
Reconciliation to net cash from operating activities:					
Depreciation		1,658,850		1,693,419	
Loss on disposal of property and equipment		131,618		8,432	
Change in allowance on pledges receivable		(816,020)		(2,560)	
Change in discount on pledges receivable		248,237		(207,182)	
Net realized and unrealized (gain) on investments		(697,728)		(315,487)	
Temporarily restricted contributions - pledges receivable		(1,553,377)		(260,977)	
Permanently restricted contributions - pledges receivable		(500)		(450)	
(Increase) decrease in operating assets:				, ,	
Receivables		200,783		(55,424)	
Inventories		(32,784)		(6,551)	
Prepaid expenses and other assets		153,974		(98,731)	
Increase (decrease) in operating liabilities:		, -		(, )	
Accounts payable and accrued expenses		29,639		(519,321)	
Deferred revenue		(491,534)		(556,776)	
Net cash (used in) operating activities		(885,054)		(3,150,100)	
rict cash (assa in) operating activities		(000,001)		(0,100,100)	
INVESTING ACTIVITIES					
Proceeds from sale of investments		6,569,377		3,758,406	
Purchases of investments		(7,681,829)		(3,834,702)	
Purchase of property and equipment		(86,839)		(68,302)	
Additions to construction-in-progress		(19,290)		(177,325)	
Proceeds from sale of property and equipment		-		7,500	
Net cash (used in) investing activities		(1,218,581)		(314,423)	
FINANCING ACTIVITIES					
Collections of temporarily restricted pledges receivable		824,077		1,856,134	
Collections of permanently restricted pledges receivable		914,662		-	
Principal payments on debt		(166,086)		(160,401)	
Payments on line of credit		(100,000)		(500,000)	
Net cash provided by financing activities		1,572,653		1,195,733	
(DECREASE) IN CASH AND CASH EQUIVALENTS		(520,002)		(2 269 700)	
(DECREASE) IN CASH AND CASH EQUIVALENTS		(530,982)		(2,268,790)	
CASH AND CASH EQUIVALENTS					
Beginning of year		4,694,413		6,963,203	
End of year	\$	4,163,431	\$	4,694,413	
SUPPLEMENTAL DISCLOSURES OF CASH F	LOW	INFORMATION			
Cash paid for interest	\$	131,532	\$	144,567	
Cash paid for taxes on gain on sale of investment in	~	131,001	7	211,007	
limited-liability company in 2011	\$	-	\$	145,200	
r v	<u> </u>			-,	
6		See a	accon	npanying notes.	

#### Note 1 - Nature of the Organization and Significant Accounting Policies

**Nature of the organization** - Old Globe Theatre dba The Old Globe ("The Old Globe") is a not-for-profit California organization located in San Diego, California. The Old Globe's mission is to preserve, strengthen, and advance American theatre by: creating theatrical experiences of the highest professional standards; producing and presenting works of exceptional merit designed to reach current and future audiences; ensuring diversity and balance in programming; and providing an environment for the growth and education of theatre professionals, audiences, and the community at large.

**Income taxes** - The Old Globe is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and Section 23701(d) of the California Revenue and Taxation Code. The Old Globe may be subject to federal or state income taxes on unrelated business income. For each of the years ended December 31, 2013 and 2012, no provision for such taxes is required. The Old Globe has no unrecognized tax benefits or liabilities as of December 31, 2013 and 2012.

The Old Globe files an exempt organization return in the United States federal jurisdiction and with the Franchise Tax Board in the state of California. The Old Globe is no longer subject to income tax examinations by taxing authorities for years before 2011 for its federal filings, and for years before 2010 for its state filings.

**Method of accounting** - The accompanying financial statements have been prepared on the accrual basis of accounting.

**Net assets** – Net assets are classified as unrestricted, temporarily restricted, or permanently restricted based upon the following criteria:

- Unrestricted net assets represent expendable funds available for operations which are not otherwise limited by donor restrictions.
- Temporarily restricted net assets consist of contributed funds subject to specific donor-imposed restrictions contingent upon specific performance of a future event or a specific passage of time before The Old Globe can spend the funds.
- Permanently restricted net assets are subject to irrevocable donor restrictions requiring that the
  assets be maintained in perpetuity, usually for the purpose of generating investment income to fund
  current operations.

**Cash and cash equivalents** - The Old Globe considers all highly-liquid investments with original maturities of three months or less to be cash and cash equivalents.

**Restricted cash** - The Actors' Equity Association requires The Old Globe to maintain a separate bank account to insure payments of actors' benefits. As of December 31, 2013, approximately \$150,000 is held in a cash account in The Old Globe's name, but is not available to The Old Globe unless a release is received from the Actors' Equity Association.

#### Note 1 - Nature of the Organization and Significant Accounting Policies (continued)

**Investments** - The fair value of investments in equities, corporate bonds, government and government agency bonds, and money market funds is based on quoted prices in an active market.

The fair value of certificates of deposit is determined by discounting the related cash flows based on current yields of similar instruments with comparable durations considering the creditworthiness of the issuer.

The fair value of investments held by the San Diego Foundation ("SDF") for which quoted market prices are not available is based on the unit value of The Old Globe's interest in the pools in which it is invested. The unit value is based on the fair value of the underlying assets in the pool. The pools in which The Old Globe has funds are invested primarily in domestic and international equities. Management of The Old Globe reviews and evaluates the values and methodology used to determine the fair value provided by the SDF quarterly. The Old Globe agrees with the valuation methods used at December 31, 2013 and 2012. The funds held at the SDF are not redeemable.

Donated investments are initially recorded at fair value at the date of the gift.

Investment income or loss (including interest and realized and unrealized gains and losses) is included in unrestricted revenues, unless restricted by donor or law.

**Receivables** - Pledges receivable that are expected to be collected in future years are recorded at fair value when the promise is made based on a discounted cash-flow model. Discounts are computed using risk-free rates applicable in the years in which those promises are received. Amortization of the discounts is included in contributions. Conditional promises to give are not recorded until the conditions are substantially met.

The Old Globe is the beneficiary of an irrevocable charitable remainder trust administered by a third party. The trust terminates upon the death of the grantor, at which time The Old Globe will receive the remaining trust assets. The fair value of the future benefits to be received by The Old Globe was determined using a discounted cash-flow model and was recorded in the statement of changes in net assets as temporarily restricted contributions in the year the trust was established. The fair value of the remainder interest at December 31, 2013 and 2012 is calculated using an interest rate of approximately 4.5 percent and the life expectancy of the donor based on applicable mortality tables. The unobservable inputs used in these calculations are evaluated and adjusted by the management of The Old Globe, as necessary, annually.

Other receivables and government grants are recorded when services are provided.

An allowance for estimated uncollectible receivables is based on past experience and on an analysis of current receivable balances. Receivables are considered past due when payments are not received according to an established payment schedule. Receivables are written-off in the period deemed uncollectible. The Old Globe does not obtain collateral.

#### Note 1 - Nature of the Organization and Significant Accounting Policies (continued)

**Inventories** - Inventories, which consist of gift shop items, concession foods and beverages, and stage materials, are stated at the lower of cost (first-in, first-out) or market value.

**Property and equipment** - Property and equipment are recorded at cost if purchased or estimated fair value at the date of donation, if donated. Depreciation is provided using the straight-line method over the estimated useful lives of the assets, which is generally 5 years for furniture, fixtures, and equipment; 25 years for building and improvements; and 25 to 50 years for leasehold improvements. It is The Old Globe's policy to capitalize fixed assets costing in excess of \$10,000.

Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as an increase in temporarily restricted net assets. In addition, it is The Old Globe's policy to imply a time restriction, based on the assets' estimated useful lives, on donations of property and equipment that are not restricted as to their use by the donor. The Old Globe reclassifies temporarily restricted net assets to unrestricted net assets ratably over the donated property and equipment's estimated useful lives.

**Impairment of long-lived assets** - The Old Globe evaluates long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying value of an asset may not be recoverable. If the estimated future cash flows (undiscounted and without interest charges) from the use of an asset are less than the carrying value, a write-down is recorded to reduce the related asset to its estimated fair value. To date, no such write-downs have occurred.

#### Revenue recognition

**Ticket sales** - Ticket sales are recorded as operating revenue on a specific performance basis. Ticket sales for future performances are initially deferred in the statement of financial position and subsequently recognized as revenue when the performances take place.

**Enhancements** - Enhancements represent funds received from others to expand budgets for specific productions. Revenue is recognized when the related production is performed.

**Retail** - Retail sales represent revenue earned at the gift shop and pub. Revenue is recognized at the time of sale.

**Rental income** – Rental income represents revenue earned from a 501(c)(3) tenant at the Market Street property and production rentals. Revenue is recognized from Market Street in the month the rental payment is applicable and at the time of rental for production rentals.

**Education** - Education revenue represents fees charged for educational programs and is recognized at the time the programs are offered.

**Royalties** - Royalties represent revenue earned under agreements with other performing-arts-related entities for the use of specific productions created by The Old Globe. Revenue is recognized as others perform the productions.

#### Note 1 - Nature of the Organization and Significant Accounting Policies (continued)

**Contributions** - Contributions are recognized as revenue when received or unconditionally pledged. Contributions subject to donor-imposed restrictions for use in a future period or for a specific purpose are reported as either temporarily or permanently restricted depending on the nature of the restriction. When a donor restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of changes in net assets as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the same reporting period are reported as unrestricted contributions.

**Government grants** - Revenue from grants is recognized to the extent of eligible costs incurred, up to the maximum grant amount.

**In-kind contributions** - The value of services, facilities, and non-capitalized equipment donated is recorded as unrestricted contributions and expensed in the year donated. These contributions are valued at the estimated fair value of similar services and materials. Donated assets are capitalized at fair value at the date of donation and recorded as permanently restricted, temporarily restricted, or unrestricted in-kind contribution support, depending on the wishes of the donor. The Old Globe receives donated services from a variety of unpaid volunteers assisting in the operations of The Old Globe which have not been recognized in the accompanying financial statements because the criteria for recognition have not been satisfied.

**Marketing and production costs** - Costs of marketing (which includes advertising), scenery, costumes, and stage properties are recorded as expenses in the year the related production is first performed. Advertising costs for the years ended December 31, 2013 and 2012 were approximately \$788,000 and \$762,000, respectively. Marketing and production costs relating to future performances are deferred and included in prepaid expenses in the statements of financial position until the production is presented.

**Functional allocation of expenses** - The costs of providing the programs and other activities have been summarized on a functional basis in the statements of unrestricted revenues, expenses, and other changes in unrestricted net assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Use of estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

**Reclassifications** - Certain accounts in the December 31, 2012 statement of unrestricted revenues, expenses, and other changes in unrestricted net assets and statement of changes in net assets have been reclassified for comparative purposes to conform with the presentation in the December 31, 2013 financial statements, with no effect on net assets.

#### Note 1 - Nature of the Organization and Significant Accounting Policies (continued)

**Subsequent events** - Subsequent events are events or transactions that occur after the statement of financial position date, but before the financial statements are issued. The Old Globe recognizes in the financial statements the effects of all subsequent events that provide additional evidence about conditions that existed at the date of the statement of financial position, including the estimates inherent in the process of preparing the financial statements. The Old Globe's financial statements do not recognize subsequent events that provide evidence about conditions that did not exist at the date of the statement of financial position, but arose after the statement of financial position date, and before the financial statements are available to be issued. The Old Globe has evaluated subsequent events through April 3, 2014, which is the date the financial statements were available to be issued.

#### Note 2 - Concentrations

The Old Globe maintains its cash and cash equivalents in bank deposit accounts which exceed the federally-insured deposit limits. The Old Globe has not experienced any losses in such accounts.

At December 31, 2013 and 2012, approximately 86 and 93 percent, respectively, of non-endowment pledges receivable is due from three donors. At December 31, 2013 and 2012, approximately 99 and 95 percent, respectively, of endowment pledges receivable is due from two donors.

Investments are exposed to various risks such as interest rates, market, and credit risk. It is at least reasonably possible, given the level of risk associated with investments, that changes in the near term could materially affect the amounts reported in the financial statements. Consequently, the fair value of The Old Globe's investments is exposed to market volatility which could result in a reduction in the future fair value of certain investments from the amounts reported as of December 31, 2013.

#### Note 3 - Investments

Investments at December 31, 2013 and 2012 are comprised of the following:

	2013			2012		
Certificates of deposit	\$	3,487,339	\$	3,195,909		
Money market funds		279,506		53,358		
Cash and cash equivalents		117,795		2,518		
Domestic and international equities		74,657		5,222		
Fixed income - corporate bonds		21,361		5,939		
		3,980,658	'	3,262,946		
Accumulated endowment earnings		1,893,573		1,331,371		
	\$	5,874,231	\$	4,594,317		

#### **Note 3 - Investments (continued)**

Endowment investments for which the corpus is restricted at December 31, 2013 and 2012 are comprised of the following:

	 2013	2012		
Equities	 			
Domestic large cap value	\$ 1,195,160	\$	813,064	
Domestic large cap growth	1,166,245		912,051	
International non-emerging markets	692,303		543,067	
Other domestic equities	166,917		141,725	
International emerging markets	98,427		93,387	
Fixed income				
Corporate bonds	1,432,532		1,196,218	
Government and government agency bonds	151,255		152,664	
Money market funds	142,384		13,928	
Cash and cash equivalents	19,949		116,288	
Funds held by the San Diego Foundation	 157,962		148,274	
	 5,223,134		4,130,666	
Accumulated endowment earnings	 (1,893,573)		(1,331,371)	
	\$ 3,329,561	\$	2,799,295	

#### **Note 4 - Receivables**

Receivables at December 31, 2013 and 2012 consist of the following:

Pledges receivable	\$ 3,804,146	\$	9,244,300
Charitable remainder trust	 744,852		712,777
	 4,548,998		9,957,077
Government grants	220,537		255,861
Other receivables	 152,402	_	317,861
	\$ 4,921,937	\$	10,530,799

#### Note 4 - Receivables (continued)

Pledges receivable and charitable remainder trust included in receivables at December 31, 2013 and 2012 are due as follows:

	2013			2012		
Due in less than one year	\$	622,157	\$	1,064,992		
Due in one to five years		2,472,500		450,365		
Due in more than five years		3,000,000		18,850,000		
Total unconditional promises to give		6,094,657		20,365,357		
Less allowance for uncollectible receivables		(550,000)		(2,068,020)		
Less discount to net present value <sup>(a)</sup>		(995,659)		(8,340,260)		
Net unconditional promises to give	\$	4,548,998	\$	9,957,077		

Endowment assets – pledges receivable at December 31, 2013 and 2012 are due as follows:

Due in less than one year	\$ 500	\$ 910,262
Due in one to five years	-	-
Due in more than five years	17,149,000	2,154,000
Total unconditional promises to give	17,149,500	3,064,262
Less allowance for uncollectible receivables	(1,700,000)	(998,600)
Less discount to net present value <sup>(a)</sup>	(8,127,735)	(534,897)
Net unconditional promises to give	\$ 7,321,765	\$ 1,530,765

<sup>(</sup>a) Pledges receivable due in more than one year have been discounted to their net present value using rates of 4.5 percent.

#### **Note 5 - Fair Value Measurements**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A fair value hierarchy requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. There are three levels of inputs that may be used to measure fair value:

- **Level 1 -** Quoted prices in active markets for identical assets or liabilities;
- **Level 2 -** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities; and
- **Level 3 -** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

#### **Note 5 - Fair Value Measurements (continued)**

See Note 1 for the valuation methodologies used for instruments measured at fair value on a recurring basis and recognized in the accompanying statements of financial position. See Note 3 for investments and endowment investments by class.

The following fair value hierarchy table presents information about each major category of The Old Globe's financial assets measured at fair value on a recurring basis as of December 31, 2013 and 2012:

	Fair Value Measurements							
	Level 1 Inputs		Level 2 Inputs		Level 3 Inputs			2013 Total
Investments <sup>(a)</sup> Endowment investments <sup>(a)</sup> Charitable remainder	\$	493,319 5,065,172	\$	3,487,339 -	\$	- 157,962	\$	3,980,658 5,223,134
trust						744,852		744,852
	\$	5,558,491	\$	3,487,339	\$	902,814	\$	9,948,644
		Level 1 Inputs		Level 2 Inputs		Level 3 Inputs		2012 Total
Investments <sup>(a)</sup> Endowment investments <sup>(a)</sup> Charitable remainder	\$	67,037 3,982,392	\$	3,195,909	\$	- 148,274	\$	3,262,946 4,130,666
trust		-				712,777		712,777
	\$	4,049,429	\$	3,195,909	\$	861,051	\$	8,106,389

<sup>(</sup>a) Investments exclude accumulated endowment earnings and endowment investments include accumulated endowment earnings in the fair value measurements table.

#### Note 5 - Fair Value Measurements (continued)

Changes in the fair value of The Old Globe's Level 3 assets for the years ended December 31, 2013 and 2012 are as follows:

		naritable emainder Trust	vestments Held by SDF	Total		
Balance, January 1, 2012	\$	682,083	\$ 137,014	\$	819,097	
Interest and dividends		-	6,039		6,039	
Distributions		-	(6,039)		(6,039)	
Unrealized gains		-	11,260		11,260	
Change in value of charitable remainder						
trust		30,694			30,694	
Balance, December 31, 2012		712,777	148,274		861,051	
Interest and dividends		-	6,359		6,359	
Distributions		-	(6,359)		(6,359)	
Unrealized gains		-	9,688		9,688	
Change in value of charitable remainder						
trust		32,075			32,075	
Balance, December 31, 2013	\$	744,852	\$ 157,962	\$	902,814	

The change in value of the charitable remainder trust is included in the statements of changes in net assets as a component of contributions. The unrealized gains on investments held by the SDF are included as a component of the change in permanently restricted net assets. The change in value and the unrealized gains for 2013 relate to Level 3 assets still held at December 31, 2013.

#### Note 6 - Property and Equipment

Property and equipment at December 31, 2013 and 2012 are comprised of the following:

	2013	2012
Leasehold improvements	\$ 33,660,169	\$ 33,630,585
Building and improvements	4,619,593	4,590,607
Furniture, fixtures, and equipment	4,318,769	4,290,703
Land	1,750,000	1,750,000
Construction-in-progress	19,290	177,325
	 44,367,821	 44,439,220
Less accumulated depreciation	(16,109,563)	(14,496,623)
	\$ 28,258,258	\$ 29,942,597

#### Note 7 - Debt

In August 2010, The Old Globe issued tax-exempt bonds for \$3,802,430. The bonds were purchased by a bank who is the sole bondholder. Proceeds from the bonds were used to repay existing notes payable. The bonds bear interest at 3.850 percent with monthly principal and interest payments of \$22,659. The bonds mature on September 1, 2030 and are collateralized by first deeds of trust on property. The balance outstanding as of December 31, 2013 and 2012 is \$3,340,622 and \$3,481,003, respectively. Total debt issuance costs, included in prepaid expenses and other assets on the accompanying statements of financial position, related to the bonds were \$87,900 and are amortized over the life of the bonds.

The Old Globe has an unsecured, non-interest-bearing note payable to the City of San Diego as successor agency to the Redevelopment Agency of the City of San Diego for an amount due in lieu of property taxes on a building purchased in 2007. Payments of \$25,706 are due annually through the maturity date of April 2018. The balance outstanding on this loan at December 31, 2013 and 2012 is \$102,824 and \$128,529, respectively.

Principal payments on debt are due as follows:

Years ending December 31,		i
2014	\$ 171,110	
2015	176,808	
2016	182,400	
2017	188,869	
2018	169,557	
Thereafter	2,554,702	_
	\$ 3,443,446	

Interest expense totaled approximately \$132,000 and \$145,000 for the years ended December 31, 2013 and 2012, respectively.

#### **Note 8 - Commitments and Contingencies**

**Leases** - The Old Globe's facilities are on land leased from the City of San Diego and The Old Globe also leases rehearsal space from the City of San Diego. The leases expire in August 2029 and 2026, respectively. In lieu of rental payments, The Old Globe is obligated to conduct a minimum number of specific theatrical performances annually. As The Old Globe is required to conduct these performances in connection with the leases, no amount is recorded in the accompanying financial statements for an estimated fair value of the leases.

#### Note 8 - Commitments and Contingencies (continued)

**Benefit plan** - The Old Globe offers a 401(k) plan which is available to eligible employees with an employer contribution of 3 percent of annual eligible compensation. Contributions totaling approximately \$152,000 and \$138,000 were made by The Old Globe during the years ended December 31, 2013 and 2012, respectively.

**Legal matters** - The Old Globe is involved in legal matters in the ordinary course of business. Management is not aware of any legal matters that could have a material adverse impact on The Old Globe's current financial position.

#### Note 9 - Globe Guilders

The Old Globe is supported, in part, by the Globe Guilders (the "Guilders"), a volunteer service organization. The Guilders raise money and provide volunteer services to The Old Globe throughout the year. The Guilders' annual fundraising goal, which is set in conjunction with management, is included in the operating budget of The Old Globe. The Guilders contributed approximately \$256,000 and \$229,000 to The Old Globe in the years ended December 31, 2013 and 2012, respectively.

#### Note 10 - Temporarily Restricted Net Assets

Temporarily restricted net assets at December 31, 2013 and 2012 are available for:

	2013	2012
Purpose restrictions:		
Capital campaign	\$ 16,750,615	\$ 17,140,160
Future seasons support	4,435,039	5,237,008
Endowment fund accumulated earnings	1,893,573	1,331,371
Time restrictions:		
Pledges receivable and charitable remainder trust	 4,548,998	 9,957,077
	\$ 27,628,225	\$ 33,665,616

As of December 31, 2012, The Old Globe had a \$15,000,000 bequest in the form of a pledge receivable included in temporarily restricted net assets due to the time restriction on the gift. In February 2013, the donor amended the original gift agreement to restrict this gift for The Old Globe's endowment. As such, the \$6,112,805, representing the \$15,000,000 pledge receivable and the offsetting associated allowance and discount of \$8,887,195, were transferred to permanently restricted net assets in 2013. The income earned on the funds after receipt are to be used for general operating purposes.

#### Note 11 - Endowment Assets/Permanently Restricted Net Assets

The Board of Directors of The Old Globe (the "Board") has interpreted California's enacted version of the Uniform Prudent Management of Institutional Funds Act ("UPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, The Old Globe classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by The Old Globe in a manner consistent with the standard of prudence prescribed by UPMIFA.

Endowment investments held by the SDF are managed in accordance with UPMIFA. The Old Globe classifies as permanently restricted net assets endowment investments held by the SDF consistently with (a) through (c) above and also classifies as permanently restricted net assets investment income and realized and unrealized gains and losses on these investments in excess of amounts appropriated for expenditure.

**Endowment assets managed by The Old Globe (held and administered by Goldman Sachs)** - In accordance with UPMIFA, The Old Globe considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund;
- The mission of The Old Globe and the donor-restricted endowment fund;
- General economic conditions:
- The possible effect of inflation and deflation;
- The expected total return from income and the appreciation of investments;
- Other resources of The Old Globe; and
- The investment policies of The Old Globe.

In order to meet its needs, the investment strategy of The Old Globe is to emphasize total return; that is, the aggregate return from capital appreciation and dividend and interest income. Specifically, the primary objective in the investment management of the endowment assets is to emphasize long-term growth of principal while avoiding excessive risk. Short-term volatility will be tolerated in as much as it is consistent with the volatility of a comparable market index.

The Old Globe has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs. The overriding objective of this endowment is to grow the aggregate portfolio value at the rate of inflation over the endowment's investment horizon.

Endowment earnings are undesignated, allowing The Old Globe to use it to support artistic and educational projects and general operations. Board approved a spending policy for the use of the earnings on endowment investments which states that a maximum of 5 percent of the trailing three-year average market value of the investments is available for use in operations, unless otherwise restricted.

#### Note 11 - Endowment Assets/Permanently Restricted Net Assets (continued)

**Investments held by the SDF** - The Old Globe established a charitable endowment fund with the SDF, an unrelated not-for-profit corporation. The SDF has the contractual right to make all decisions regarding the investment of the funds held and to determine the distribution rate. Endowment investments held by the SDF are invested in a "Balanced Pool" portfolio, which is structured for long-term total return. To provide diversification and to moderate risk, the investments are divided into carefully defined asset classes. The SDF's spending policy is to disburse 5 percent annually, based upon endowment principal market value over the last 36 months. These calculations are made on a monthly basis. If the market value of the endowment principal of any fund at the end of each month is less than the initial value of all contributions made to the endowment principal, then distributions will be limited to interest and dividends received.

At December 31, 2013, there is approximately \$198,000 of unrestricted net assets designated by the Board for endowment. At December 31, 2012, the Board had not designated any endowment funds.

The net asset composition of board-designated and donor-restricted endowments at December 31, 2013 and 2012 is as follows:

	Board- esignated	Ac Ei	emporarily destricted cumulated ndowment Earnings	ermanently Restricted	2013 Total
Board-designated endowment funds	\$ 198,690	\$	-	\$ -	\$ 198,690
Donor-restricted endowment funds Endowment fund - accumulated	-		-	3,329,561	3,329,561
earnings	-		1,893,573	-	1,893,573
Pledges receivable	 			 7,321,765	 7,321,765
	\$ 198,690	\$	1,893,573	\$ 10,651,326	\$ 12,743,589
	Board- esignated	Ac Ei	emporarily destricted cumulated ndowment Earnings	ermanently Restricted	2012 Total
Board-designated endowment funds Donor-restricted endowment funds Endowment fund - accumulated	\$ 	\$	- -	\$ - 2,799,295	\$ - 2,799,295
earnings	_		1,331,371	_	1,331,371
Pledges receivable	-		-	1,530,765	1,530,765
				 	 _,==,==

#### Note 11 - Endowment Assets/Permanently Restricted Net Assets (continued)

Changes in endowment net assets for the years ended December 31, 2013 and 2012 are as follows:

	Board- Designated	Temporarily Restricted Accumulated Endowment Earnings	Permanently Restricted	Total
Endowment net assets January 1, 2012	\$ -	\$ 1,100,201	\$ 4,229,965	\$ 5,330,166
Contributions Investment income:	-	-	88,835	88,835
Interest income	-	99,513	-	99,513
Realized and unrealized gains	-	286,104	11,260	297,364
Appropriated earnings	-	(218,700)	-	(218,700)
Reclassification of earnings		64,253		64,253
<b>Endowment net assets December 31, 2012</b>	-	1,331,371	4,330,060	5,661,431
Contributions Investment income:	198,690	-	198,773	397,463
Interest income	-	99,745	-	99,745
Realized and unrealized gains	-	656,772	9,688	666,460
Appropriated earnings	-	(194,315)	-	(194,315)
Redesignation of net assets			6,112,805	6,112,805
Endowment net assets December 31, 2013	\$ 198,690	\$ 1,893,573	\$ 10,651,326	\$ 12,743,589

Permanently restricted net assets are restricted for investment in perpetuity, the income from which at December 31, 2013 and 2012 is expendable to support:

	2013	2012
General operating expenses, including artistic and educational projects	\$ 10,475,482	\$ 4,163,904
Theatre programs held by the San Diego Foundation	157,962	148,274
Pagliotti Fund	17,882	17,882
	\$ 10,651,326	\$ 4,330,060

#### Note 12 - Net Assets Released from Restrictions

During the years ended December 31, 2013 and 2012, net assets were released from donor restrictions by incurring expenditures satisfying the restricted purposes and satisfying time restrictions in the amount of \$2,860,968 and \$3,312,740, respectively.

#### **Note 13 - Government Grants**

Income from government grants at December 31 is comprised of the following:

	2013	2012
City of San Diego	\$ 416,398	\$ 403,052
County of San Diego National Endowment for the Arts	52,000 4,000	175,000 10,000
National Endowment for the fit to	1,000	10,000
	\$ 472,398	\$ 588,052

The Old Globe's grants with government agencies are subject to audit. No provision has been made for any liabilities that may arise from such audits since the amounts, if any, cannot be determined. Management believes that any liability which may result from such audits would not be material.

#### **Note 14 - Collective Bargaining Agreement**

Substantially, all actors employed by The Old Globe are subject to a collective bargaining agreement with the Actors' Equity Association which expires April 14, 2017.

#### Note 15 - Related Parties

Certain members of the Board are employed at banks that have provided financing to The Old Globe (Note 7) and in which The Old Globe maintains cash and investment accounts.





### REPORT OF INDEPENDENT AUDITORS ON THE ADDITIONAL INFORMATION

Board of Directors Old Globe Theatre dba The Old Globe

We have audited the financial statements of Old Globe Theatre dba The Old Globe ("The Old Globe") as of and for the year ended December 31, 2013, and our report thereon dated April 3, 2014, which expressed an unmodified opinion on those financial statements, appears on pages 1 and 2. Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The schedules of unrestricted net assets by net asset component are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Moss Adams LLP

San Diego, California April 3, 2014



# OLD GLOBE THEATRE DBA THE OLD GLOBE ADDITIONAL INFORMATION SCHEDULE OF UNRESTRICTED NET ASSETS BY NET ASSET COMPONENT YEAR ENDED DECEMBER 31, 2013

				Unrestricte	d Net Asse	ets		
				gnated for roperty				2012
	H	ndesignated	Fa	and uipment		ated for wment		2013 Total
Operating Revenue		naesignatea		шршен	Liido	Willelle		10141
Ticket sales	\$	11,314,647	\$	-	\$	-	\$	11,314,647
Enhancements	·	2,018,719	·	_		_	·	2,018,719
Retail		692,897		_		_		692,897
Other revenue		598,078		_		_		598,078
Investment income		223,280		_		_		223,280
Rental income		80,391		_		_		80,391
Education		39,875		_		_		39,875
Royalties		21,657		_		_		21,657
Total operating revenue		14,989,544		-		_		14,989,544
Operating Expenses								
Program services		17,340,815		1,327,670		-		18,668,485
Management and general		2,227,209		331,180		-		2,558,389
Total operating expenses		19,568,024		1,658,850		-		21,226,874
Operating (loss)		(4,578,480)		(1,658,850)				(6,237,330)
Contributed Income								
Contributions		3,268,996		_		198,690		3,467,686
Net assets released from restrictions		1,885,401		975,567		-		2,860,968
		5,154,397		975,567		198,690		6,328,654
Special events		1,440,764		-		-		1,440,764
Government grants		472,398		-		-		472,398
In-kind contributions		248,057		-		-		248,057
Total contributed income		7,315,616		975,567		198,690		8,489,873
Expenses								
Fund-raising		1,575,053		-		-		1,575,053
Special events		577,227						577,227
Total expenses		2,152,280						2,152,280
Net contributed income		5,163,336		975,567		198,690		6,337,593
Change in Unrestricted Net Assets								
Before Gains (Losses)		584,856		(683,283)		198,690		100,263
Gains (Losses)		22.2		(404 ****				(400 070
Net realized and unrealized gains (losses)		31,268		(131,618)				(100,350)
Total gains (losses)		31,268		(131,618)				(100,350)
Other Changes in Net Assets								
Acquisition of property and equipment:								
Operations		(86,839)		86,839		-		-
Interim construction		(19,290)		19,290		-		-
Payments on long-term debt		(166,086)		166,086		-		-
Transfer to equipment fund		(274,000)		274,000		<u> </u>		
Total other changes		(546,215)		546,215				-
Change in Unrestricted Net Assets		69,909		(268,686)		198,690		(87)
Unrestricted Net Assets								
Beginning of year		166,856		8,805,032				8,971,888
End of year	\$	236,765	\$	8,536,346	\$	198,690	\$	8,971,801

### OLD GLOBE THEATRE DBA THE OLD GLOBE

#### **ADDITIONAL INFORMATION**

### SCHEDULE OF UNRESTRICTED NET ASSETS BY NET ASSET COMPONENT YEAR ENDED DECEMBER 31, 2012

	Unrestricted Net Assets Designated for						
			Property		2042		
	Hr	ndesignated	and Equipment		2012 Total		
Operating Revenue		lucsignateu	Equipment		Total		
Ticket sales	\$	11,687,919	\$ -	\$	11,687,919		
Enhancements		2,042,060	· •		2,042,060		
Retail		642,084	-		642,084		
Investment income		267,776	=		267,776		
Other revenue		134,309	=		134,309		
Rental income		100,957	-		100,957		
Education		36,171	-		36,171		
Royalties		31,039	_		31,039		
Total operating revenue		14,942,315	-		14,942,315		
Operating Expenses	•						
Program services		18,167,926	1,371,669		19,539,595		
Management and general		2,234,550	321,750		2,556,300		
Total operating expenses		20,402,476	1,693,419		22,095,895		
Total operating expenses	-	20,102,170	1,073,417		22,073,073		
Operating (loss)		(5,460,161)	(1,693,419)		(7,153,580)		
Contributed Income							
Contributions		3,126,165	-		3,126,165		
Net assets released from restrictions		2,337,173	975,567		3,312,740		
		5,463,338	975,567		6,438,905		
Special events		1,731,680	-		1,731,680		
Government grants		588,052	-		588,052		
In-kind contributions		339,254			339,254		
Total contributed income		8,122,324	975,567		9,097,891		
Expenses							
Fund-raising		1,349,410	-		1,349,410		
Special events		916,778			916,778		
Total expenses		2,266,188	-		2,266,188		
Net contributed income		5,856,136	975,567		6,831,703		
Change in Unrestricted Net Assets							
Before Gains (Losses)		395,975	(717,852)		(321,877)		
Gains (Losses)							
Net realized and unrealized gains (losses)		18,123	(8,432)		9,691		
Total gains (losses)		18,123	(8,432)		9,691		
Other Changes in Net Assets							
Acquisition of property and equipment:		((0.000)					
Operations		(68,302)	68,302		-		
Interim construction		(177,325)	177,325		-		
Payments on long-term debt		(160,400)	160,400				
Total other changes		(406,027)	406,027		(040.40()		
Change in Unrestricted Net Assets		8,071	(320,257)		(312,186)		
Unrestricted Net Assets							
Beginning of year		158,785	9,125,289		9,284,074		
End of year	\$	166,856	\$ 8,805,032	\$	8,971,888		